### VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

Regular Meeting Village Hall Hagenah Conference Room 675 Village Court

> Monday, June 18, 2012 7:00 p.m.

### AGENDA

The Village of Glencoe is subject to the requirements of the Americans with Disabilities Act of 1990. Individuals with disabilities who plan to attend this meeting and who require certain accommodations in order to allow them to observe and/or participate in this meeting, or who have questions regarding the accessibility of the meeting or the facilities, are requested to contact the Village of Glencoe at least 72 hours in advance of the meeting at (847) 835-4114, or please contact the Illinois Relay Center at (800) 526-0844, to allow the Village of Glencoe to make reasonable accommodations for those persons.

### 1. CALL TO ORDER AND ROLL CALL

Joe Keefe, Chairman Jim Hirsch Mitch Melamed Mark Metzner John Nesbitt Ron Schmidt

- 2. APPROVAL OF MAY 2012 MEETING MINUTES
- 3. PUBLIC COMMENT TIME
- 4. MANAGER'S MONTHLY REPORT

Scott Shore-New Golf Advisory Board Member
May 2012 Summary Report

- 5. CLUBHOUSE TASK FORCE UPDATE PRESENTED BY LARRY LEVIN
- 6. OTHER BUSINESS
- 7. ADJOURNMENT

### VILLAGE OF GLENCOE GOLF ADVISORY COMMITTEE

### Meeting Minutes May 21, 2012

### 1. CALL TO ORDER AND ROLL CALL

The Golf Course Advisory Committee was called to order at 7:00 p.m. at the Glencoe Golf Club. The following members were present:

Joe Keefe Jim Hirsch Mitch Melamed Mark Metzner John Nesbitt Ron Schmidt

### 2. APPROVAL OF THE MARCH 2012 MEETING MINUTES

The meeting minutes for March were approved as written.

### 3. PUBLIC COMMENT TIME

There was no public comment.

### 4. MANAGERS MONTHLY REPORT

- Stella Nanos reviewed the April monthly report.
- The 11<sup>th</sup> tee project was discussed. Members believed that the hole expansion as well as the new turn around will be a great addition to the hole and will enhance the golf course.
- Two clinics were taught by our new academy staff that that had over 100 participants.
- Stella informed the committee that Bill Sakas and Travis Johns, both PGA class A professionals, have joined the Glencoe Golf Academy.
- The new 100 yard markers on the course were a great idea and are very helpful.
- Stella informed the committee that water usage is up for the season due to the dry conditions.
- A question was raised asking if the water rates are competitive with surrounding suburbs. It was suggested that the rates be reviewed and that we may consider buying from a different source.
- A question was raised asking if we have had any issues with errant shots along the 18<sup>th</sup> fairway. Stella informed the group that since we moved the tee markers on the 18<sup>th</sup> hole we have had no recent issues with errant golf balls.
- A suggestion was made that we carry premium rental clubs to give players an option for better clubs when renting.
- A suggestion was made that we carry laser range finders for rent in the pro shop. Stella relayed to the group that the majority of golfers use a phone app with GPS for golf courses.

- Joe Keefe suggested that we purchase a canopy to protect the pull carts from the weather. He believed that we would be able to use funds that were collected by Friends of the Glencoe Golf Club to make the purchase. Stella informed the committee that she would research the availability of the funds.
- A suggestion was made that an additional port a potty be added between the 15<sup>th</sup> green and 16<sup>th</sup> tee. Stella explained that servicing the facility would be a problem since a truck would have to cross the golf course to access the potty and this poses a problem during wet conditions.
- The committee asked Stella to ensure that the maintenance crews wear helmets while working on the course.
- The Clubhouse Task Force was discussed. The committee believes that the Task Force should have more frequent meetings and create an annual meeting schedule.
- A committee member believed that we may be shut down due to the age of the facility and the deterioration of the building.
- There was also discussion that the Task Force is dragging their feet and the process is too slow.
- The Golf Advisory Committee then made a unanimous resolution to request the Clubhouse Task Force to meet every three months and to provide an annual calendar of meeting dates.
- Discussion ensued on who will decide where the new clubhouse will be built and how much will be spent.
- The committee discussed the exposure advantages of moving the clubhouse to Green Bay Road.
- A question was raised as to who the new head of the Clubhouse Task Force would be if Larry Levin is elected to Village President and who would name the new chairman.
- Joe Keefe explained that if Larry was elected as the new President he would then appoint a chairman for the committee.
- The Village should take advantage of the low interest rates now for a new clubhouse; they will regret moving slow for funding of the project.
- The committee believed that we may have a problem issuing a bond since only a portion of the community utilizes the golf facility.
- It was recommended that someone ask the caucus to include a question on the clubhouse in their upcoming interviews for Village president.
- The fact that there is big money in Glencoe was discussed and that there may be potential for naming rights with members of the community.
- The Open Meetings Act training was discussed. The committee was given a memo explaining the Act and how to sign up for the training.

### 4. ADJOURNMENT

• There being no further business for discussion, the meeting was adjourned at 8:15 p.m.



### Glencoe Golf Club

To: Golf Advisory Board

From: Stella Nanos, General Manager

Date: June 7, 2012

Subject: May 2012 Monthly Report

**Financial Overview:** May was one of the driest in history. We had only three rain events during the month; unfortunately two of them occurred on weekend days causing us to issue \$7,384 in rain checks. Power carts were also not allowed on the course three days out of the month. Total revenues were \$210,822 versus the budget of \$217,333.

	2012 Actual	2011 Actual
Rounds	4,232	3,277
Average Rate	\$35.67	\$34.82
FYTD Rounds	7,545	4,628

### **Departmental Overview:**

Golf Shop: Green fee revenue was \$150,973 vs. a budget of \$154,983.

**Merchandise:** Merchandise sales totaled \$6,489 vs. a budget of \$6,750.

**Driving Range:** Driving range sales were \$7,174 vs. a budget of \$6,500.

**Rentals:** Power cart rentals revenue was \$31,030 vs. a budget of \$27,000; pull cart rental revenue was \$2,048 vs. a budget of \$2,200.

**Food & Beverage:** The restaurant opened for business April 1st. The first lease payment is scheduled for the month of June.

### **Golf Course:**

- Extensive hand watering of greens and collars was necessary throughout the month due to the lack of rain and the low humidity throughout the month.
- The overnight temperatures in May were below normal resulting in 12 days with frost conditions. These cold temperatures delayed our planting of the annual flower beds.

- The work on the retaining wall as well as the perennial plantings for the new tee on the 11<sup>th</sup> hole has been completed.
- A new water fountain has been installed that is accessible from the 18<sup>th</sup> and 11<sup>th</sup> tees.
- The landscape project adjacent to Longmeadow Drive has been completed.
- The greens were core aerified with ¼ inch diameter tines. This will aid in the health of the greens throughout the season.

**2012 Weather:** The high temperature for the month was 94 degrees and the low was 43 degrees. The average high for the month is 68 degrees and the average low is 47 degrees. Total precipitation was 2.32 inches against an average of 4.04 inches.

### **Marketing Notes:**

- An article ran in Golf Chicago promoting the Golf Academy and our new instructors.
- An article ran in the Pioneer Press promoting our Meet the Pros clinic and our two new instructors.
- An email blast was sent to all clinic participants offering a discount on private lessons and a schedule of clinics for the season.
- A Pioneer Press full page advertisement ran in the Winnetka and Wilmette papers.
- We utilized Google and Microsoft adwords to promote the Golf Club and the Golf Academy.
- An email blast was sent to our database promoting clinics, the senior scramble, and junior camps.
- A business listing is running for the Glencoe Golf Academy in Google places as well as Bing business portal.
- Twitter and Facebook profiles have been updated with course news.
- Golf Chicago Premium listing; brief course description and logo included.
- SEO advertising continues on Google, Yahoo, and Bing.

### Miscellaneous:

- The permanent tee time program began in May. Each member was given a personalized bag tag as well as a valuables pouch for their member gift.
- The senior membership program is going strong with sales of 552 membership cards year to date.
- A new set of tees were created with the senior golfer in mind. The new silver tees are set at a total length between the white tees and the red tees. The yardages as well as the slope and rating for the tees have been placed on our new scorecards.
- The Meet the Pros Free Clinic was held; over 75 golfers participated.
- A ladies only clinic and 9 hole mixer was held; 30 women participated.
- The deck surrounding the clubhouse was sanded and painted.
- The maintenance building roof has been replaced; the building was also painted.

Sincerely,

Stella Nanos General Manager Glencoe Golf Club

# GLENCOE GOLF CLUB MONTHLY FINANCIAL REPORT

May 2012

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				For the Mon	Summary of All Units For the Month Ending May 31, 2012	nits ay 31, 2012	TO THE PERSON NAMED IN COLUMN TO THE		The state of the s		
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	I nis Period	I nis Period	+/	I his Period	/+	Year To Date	Year To Date	/+	Year To Date	-/+	Annual
REVENUE	Actual	iahnna	Danader	Last real	Lasi rear	Actual	Budget	<u>Budget</u>	<u>Last Year</u>	Last Year	Budget
GOLF ACADEMY	3,185	8,000	(4,815)	45	3,140	4,120	13,000	(8.880)	245	3.875	75.000
GREENS FEES	155,953	161,483	(5,530)	122,600	33,353	262,600	213,438	49,162	167.526	95.074	1.061.237
LEASES	1	4,400	(4,400)	12,733	(12,733)	-	4,400	(4,400)		(29,399)	22,000
MERCHANDISE	6,489	6,750	(261)	5,496	866	12,510	9,910	2,600		3,059	47,225
OTHER	4,591	3,200	1,391	5,196	(605)	12,153	10,140	2,013	14,456	(2,303)	23,725
OUTINGS	2,400	1	2,400	1,860	540	512	1	512	1,860	(1,348)	20,780
POWER CARTS	31,030	27,000	4,030	17,858	13,172	51,672	35,300	16,372	22,335	29,337	223,000
RANGE	7,174	6,500	674	5,095	2,079	14,527	9,500	5,027	7,711	6,816	41,000
TOTAL	210,822	217,333	(6,511)	170,883	39,939	358,094	295,688	62,406	252,983	105,111	1,513,967
EXPENSES									TO THE PERSON NAMED AND ADDRESS OF THE PERSON NAMED AND ADDRES		
C&G PAYROLL	40,125	52.750	(12.625)	40.312	(187)	106.759	120.887	(14 128)	110 033	(3 274)	453 087
CHEM/FERTILIZER	10,649	12,000	(1,351)	11,630	(981)	20,893	15.000	5,893	24.171	(3.278)	70.000
coes	4,213	4,388	(175)	3,525	889	7,688	6,414	1,274	6,508	1,180	30,627
COMMUNICATIONS	1,321	1,000	321	1,526	(202)	2,516	2,950	(434)	3,227	(711)	11,675
CREDIT CARD FEES	3,870	3,000	870	2,384	1,486	096'9	5,250	1,710	3,248	3,712	25,115
DEPRECIATION - EST.	•	-	t	-	1	-	-	1	-	1	52,000
EQUIPMENT R&M	2,120	1,350	770	884	1,236	4,083	3,350	733	3,443	640	23,500
GASOLINE	4,518	2,300	2,218	-	4,518	4,721	2,300	2,421	552	4,169	16,100
GOLF ACADEMY	5,376	5,956	(280)	391	4,985	8,984	14,962	(5,978)	1,442	7,542	60,536
LIABILITY INSURANCE	1,482	1,482	-	1,529	(47)	4,447	4,447	1	4,588	(141)	18,788
MAINTENANCE SUPPLIES	1,295	4,887	(3,592)	1,757	(462)	7,273	9,924	(2,651)	5,705	1,568	27,932
MANAGEMENI FEE	3,333	3,333	1	5,055	(1,722)	10,000	10,000	-	15,165	(5,165)	40,000
MAKKELING	2,013	5,100	(3,087)	1,209	804	8,019	11,600	(3,581)	2,098	5,921	25,600
DOMITE CART - TACT	6,417	4,563	1,854	4,500	1,917	14,710	15,361	(651)	11,817	2,893	46,935
POWER CARI LEASE	3,0/8	3,0/8	1 00	-	3,678	3,6/8	958'	(3,678)	3,678	-	22,068
SHOP BAYBOLL	37.003	3,300	(3,284)	20 504	7 412	4,333	3,300	1,033	3,358	9/5	3,500
UTILITIES	27,003	23,720	(823)	28,331	(265)	5 347	93,974	(4 441)	8 518	(3 171)	54.286
WATER-SEWER-GARBAGE	î	180	(180)	Î	(2)	-	8,180	(8,180)		- (2)	53,080
TOTAL	129,594	147,983	(18,389)	106,723	22,871	315,092	345,043	(29,951)	285,469	29,623	1,418,107
OPERATING INCOME (LOSS)	81,228	69,350		64,160		43,002	(49,355)		(32,486)		95,860
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IN EXPENSE	1	1	1		1	-		1	-	1	(16,000)
IOIAL	137	240	(103)	2,299	(2,162)	519	755	(236)	5,609	(2,090)	(13,175)
CHANGE IN NET ASSETS	81,365	69,590		66,459		43,521	(48,600)		(26,877)		82,685
DAYS OF OPERATION	28.00	31 00	000	20.00	00 8	80.00	75.00	2,00	53.00	75.00	238 00
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Glencoe Golf Club Copy of Rounds History May FY13

Rounds Period March 1,493 April 1,820 May 4,232 June - July - August - September - October - November - January - January -		Budget		- 1	CORRENI	KENI YEAR (2012)		3	JAKEN I	CURRENT YEAR (2011)		딩	RRENIT	CURRENT YEAR (2009)	6	ธ	KKENI	CURRENI YEAR (2008)	
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ber oer y		4034	5,555	3,277	4.628	4.094	5,615	4.199	6.872	4.132	5.539		5.840	4.064	5.361	3.774	5 073	4 174	5.674
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lovember - )ecember - anuary -	7,545	2231	30,317	3,167	29,631	2,271	30,542		32,160	1,786	29,411		30,767	1,690	29,014	2,520	29,701	1,395	29,240
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ebruary	7,545	ı	30,387	253	31,028	ı	30,612	,	33,054	,	29,411		31,999		29,014	1	30,390		29,240
							ď	DAYS OF OPERATION	PERATION	_									
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		Budget	Ytd			Budget	Ytd			Budget	P.			Budget	Ytd			Budget	Ytd
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June -	80	30	105	28	81	30	105	26	86	30	105	27	88	30	105	30	88	30	122
- July	80	31	136	25	106	31	136	30	128	31	136	3	119	31	136	78		31	153
- August	80	31	167	31	137	31	167	29	157	31	167	59	148	31	167	31	147	31	184
September -	80	30	197	25.0	162	30	197	29.5	187	30	197	30	178	8	197	8	177	8	214
October -	80	ં	228	58	191	34	228	31	218	3	228	23	201	34	228	9	207	31	24
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						8	ROUNDS PER DAY OF BUDGETED OPERATION	DAY OF BU	UDGETED	OPERATI	NO								
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June		-183		173	181	φ		176	179	4		161	130	-59		185	194	တု	
July		-209		190	215	-25		212	209	ო		217	506	Ξ		207	204	2	
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# Revenue Summary & Detail

### Glencoe Golf Club Monthly Revenue Activity Summary

		Linux	Amil 2042 Activity					Vec. 1	A 24: 134: (PV 2	043)	
activity		April	ZU IZ ACUVILY	- 1				rear-To-Date	rear-10-Date Activity (FT 2013)	(0.1.5)	
key acct title	This Period Actual	This Period \$ of Period Budget Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY	3,185	8,000	-4,815	45	3,140	4,120	13,000	-8,880	245	3,875	75,000
GREENS FEES	155,953	161,483	-5,530	122,600	33,353	262,600	213,438	49,162	167,526	95,074	1,061,237
INTEREST	137	240	-103	549	-412	519	755	-236	1,359	-840	2,825
LEASES	0	4,400	-4,400	12,733	-12,733	0	4,400	-4,400	29,399	-29,399	22,000
MERCHANDISE	6,489	6,750	-261	5,496	993	12,510	9,910	2,600	9,451	3,058	47,225
OTHER	4,591	3,200	1,391	5,196	-605	12,153	10,140	2,013	14,456	-2,304	23,725
OUTINGS	2,400	0	2,400	1,860	540	512	0	512	1,860	-1,348	20,780
POWER CARTS	31,030	27,000	4,030	17,858	13,172	51,672	35,300	16,372	22,335	29,337	223,000
RANGE	7,174	6,500	674	5,095	2,079	14,527	9,500	5,027	7,711	6,816	41,000
SALE OF ASSETS	0	0	0	1,750	-1,750	0	0	0	4,250	-4,250	0

Revenue List

### Glencoe Golf Club Monthly Revenue Activity Detail

activity		April	April 2012 Activity				Ye	ar-To-Date A	Year-To-Date Activity (FY 2013)	13)	
key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
GOLF ACADEMY 60-166-600-32517 GOLF ACADEMY REVENUE 60-166-600-32927 GOLF PRO LESSONS	0 3,185	0 8,000	0 -4,815	0 45	0 3,140	0 4,120	0	0 88'8-	0 245	3,875	30,000 45,000
GOLF ACADEMY	3,185	8,000	-4,815	45	3,140	4,120	13,000	-8,880	245	3,875	75,000
	898'9	6,500	368	6,470	398	13,805	10,500	3,305	10,420	3,385	18,300
60-166-600-32482 JUNIOK MEMBERSHIP 60-166-600-32485 GREEN FEES - WEEK DAYS	0 71,656	0 58,170	13,486	2,000	-2,000 26.188	112.923	0 83.045	0 29.878	2,000	-2,000	0.503.522
60-166-600-32490 GREEN FEES - WEEKENDS 60-166-600-32495 PERM TIMES & FEES	42,631 34,798	59,155 37,658	-16,524 -2,860	30,995 37,667	11,636	101,074	82,235 37,658	18,839	58,708 37,667	42,366	360,539 178,876
GREENS FEES	155,953	161,483	-5,530	122,600	33,353	262,600	213,438	49,162	167,526	95,074	1,061,237
INTEREST 60-166-600-32805 INTEREST ON INVESTMENTS 60-166-600-32810 IMET EARNINGS	115	90	25 -129	87	28	336 183	305 450	31	306	30	1,025
INTEREST	137	240	-103	549	-412	519	755	-236	1,359	-840	2,825
LEASES 60-166-600-32920 FOOD SERVICE FEE 60-166-600-32925 FACILITY USE FEE	0	4,400	-4,400	4,400 8,333	-4,400	0 0	4,400	-4,400	4,400 24,999	-4,400	22,000
LEASES	0	4,400	-4,400	12,733	-12,733	0	4,400	-4,400	29,399	-29,399	22,000
MERCHANDISE 60-166-600-32705 FOOD SALES	0	0	0	2	-2	804	100	704	56	749	250
	744	1,000	-256	1,137	920 -392	1,304	3,433 1,675	1,364 -371	1,866	2, 166 -561	6,925
60-166-600-32730 MERCHANDISE 60-166-600-32730 NON ALCH DRINK SALES	3,072	3,300	-228	2,610	462	5,382	4,700	682	4,622	72-	22,050 0
MERCHANDISE	6,489	6,750	-261	5,496	993	12,510	9,910	2,600	9,451	3,058	47,225
OTHER 60-166-600-32500 ANNUAL LOCKER RENTAL 60-166-600-32510 PULL CART RENTAL	150 2,048	2,200	150 -152	400 2,094	-250	290 3,670	300 3,150	-10 520	400 3,298	-110 372	300 15,000
6/8/2012				Revenue List	e List						~

### 1

### Glencoe Golf Club Monthly Revenue Activity Detail

activity		April	April 2012 Activity		•		Yez	ır-To-Date A	Year-To-Date Activity (FY 2013)	(3)	
it title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-600-32520 CDGA REVENUE	240	200	40	200	40	2,160	2,440	-280	2,400	-240	2,800
60-166-600-32525 LEAGUE FEES	160	200	-40	160	0	2,360	3,300	-940	3,600	-1,240	3,300
60-166-600-32530 RENTAL CLUBS	198	009	-402	162	36	450	950	-200	234	216	2,325
60-166-600-32995 SUNDRY	1,795	0	1,795	2,180	-385	3,223	0	3,223	4,524	-1,302	0
OTHER	4,591	3,200	1,391	5,196	-605	12,153	10,140	2,013	14,456	-2,304	23,725
QUTINGS 60-166-600-32475 GOLF OUTING REVENUE	2,400	0	2,400	1,860	540	512	0	512	1,860	-1,348	20,780
OUTINGS	2,400	0	2,400	1,860	540	512	0	512	1,860	-1,348	20,780
POWER CARTS 60-166-600-32505 ELECTRIC CART RENTAL	31,030	27,000	4,030	17,858	13,172	51,672	35,300	16,372	22,335	29,337	223,000
POWER CARTS	31,030	27,000	4,030	17,858	13,172	51,672	35,300	16,372	22,335	29,337	223,000
RANGE 60-166-600-32515 PRACTICE RANGE REVENUES	7,174	6,500	674	5,095	2,079	14,527	9,500	5,027	7,711	6,816	41,000
RANGE	7,174	6,500	674	5,095	2,079	14,527	9,500	5,027	7,711	6,816	41,000
<u>SALE OF ASSETS</u> 60-166-600-35110 SALE OF ASSETS	0	0	0	1,750	-1,750	0	0	0	4,250	-4,250	0
SALE OF ASSETS	0	0	0	1,750	-1,750	0	0	0	4,250	-4,250	0

# Expenditure Report Summary Report by Type Expenditure Detail

### Glencoe Golf Club Monthly Expenditure Activity Summary

activity		May 2012	May 2012 Period Activity	ty			λ.	ear-To-Date	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL	40,125	52,750	-12,625	40,312	-187	106,759	120,887	-14,128	110,033	-3,274	453,087
CAPITAL	71,598	91,078	-19,479	66,240	5,358	151,052	182,100	-31,048	185,225	-34,173	336,803
CHEM/FERTILIZER	10,649	12,000	-1,351	11,630	-980	20,893	15,000	5,893	24,171	-3,278	70,000
SOOS	4,213	4,388	-175	3,525	688	7,688	6,414	1,275	6,508	1,180	30,627
COMMUNICATIONS	1,321	1,000	321	1,526	-205	2,516	2,950	-435	3,227	-711	11,675
CREDIT CARD FEES	3,870	3,000	870	2,384	1,486	6,960	5,250	1,710	3,248	3,712	25,115
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M	2,120	1,350	770	884	1,236	4,083	3,350	733	3,443	640	23,500
GASOLINE	4,518	2,300	2,218	0	4,518	4,721	2,300	2,421	552	4,169	16,100
GOLF ACADEMY	5,376	5,956	-580	391	4,986	8,984	14,962	-5,978	1,442	7,542	60,536
INTERESTEXPENSE	0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE	1,482	1,482	0-	1,529	-47	4,447	4,447	0-	4,588	-141	18,788
MAINTENANCE SUPPLIES	1,295	4,887	-3,592	1,757	-462	7,273	9,924	-2,652	5,705	1,568	27,932
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	10,000	10,000	0	15,165	-5,165	40,000
MARKETING	2,013	5,100	-3,087	1,209	804	8,019	11,600	-3,581	2,098	5,921	25,600
отнек	6,417	4,563	1,854	4,500	1,917	14,710	15,361	-651	11,817	2,893	46,935
POWER CART LEASE	3,678	3,678	O,	0	3,678	3,678	7,356	-3,678	3,678	0	22,068
RANGE	. 16	3,300	-3,284	0	16	4,333	3,300	1,033	3,358	975	3,500
SHOP PAYROLL	37,003	35,728	1,275	29,591	7,412	94,681	93,974	707	77,918	16,763	383,278

### Glencoe Golf Club Monthly Expenditure Activity Summary

activity		May 2013	May 2012 Period Activity	ity			_	ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct title	This Period Actual	This Period This Period \$ of Period This Period \$ of Period Actual Budget Last Year Last Year	\$ of Period Budget	of Period This Period \$ of Period Budget Last Year Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
UTILITIES	2,165	2,988	-823	2,430	-264	5,347	9,788	-4,442	8,518	-3,171	54,286
WATER-SEWER-GARBAGE	c	180	-180	c	c	C	8 180	-8 180	C	C	53.080

activity		May 2012	May 2012 Period Activity	. <del>.</del>	,		۶	ear-To-Date	Year-To-Date Activity (FY 2013)	013)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
C&G PAYROLL											
60-166-385-42120 SALARIES - RHS PAY	2,608	2,100	508	2,100	208	2,608	2,100	208	2,100	208	2,100
60-166-387-42110 SALARIES - REGULAR	12,289	12,292	ကု	12,039	249	36,837	36,876	-39	38,516	-1,679	147,504
60-166-387-42120 SALARIES - RHS PAY	2,008	1,500	508	1,615	393	2,008	1,500	208	1,615	393	1,500
60-166-387-42210 SALARIES - TEMPORARY	13,255	23,574	-10,319	14,969	-1,714	31,725	46,354	-14,629	35,514	-3,789	172,493
60-166-387-42310 OVERTIME	574	0	574	0	574	574	0	574	0	574	0
60-166-387-42610 EMPLOYEE BENEFITS	3,797	3,788	<b>ග</b>	3,771	26	11,387	11,364	23	11,431	44	45,457
60-166-387-46115 SOCIAL SECURITY ADMIN.	1,592	2,224	-632	1,662	-20	4,205	5,160	-955	4,547	-342	19,496
60-166-387-46120 MEDICARE ONLY CONTRIB.	372	520	-148	389	-16	983	1,207	-223	1,063	98	4,474
60-166-387-46125 ILL MUNI. RET. FUND	3,630	3,590	4	3,766	-135	9,050	8,963	88	8,669	381	34,262
60-166-387-47110 UNEMPLOYMENT INSURANCE	0	3,162	-3,162	0	0	7,382	7,363	19	6,578	805	25,802
C&G PAYROLL	40,125	52,750	-12,625	40,312	-187	106,759	120,887	-14,128	110,033	-3,274	453,087
CAPITAL						-					
60-166-387-81120 BUILDING ALTERATIONS	0	24,500	-24,500	5,163	-5,163	14,055	31,000	-16,945	23,708	-9,653	31,000
60-166-387-81130 GOLF COURSE	11,875	26,800	-14,925	13,700	-1,824	41,181	72,150	-30,969	55,280	-14,099	127,150
60-166-387-81135 FORESTRY & LANDSCAPING	0	0	0	0	0	0	0	0	0	0	10,000
60-166-387-82140 GOLF EQUIPMENT	50,000	29,000	21,000	34,049	15,951	75,921	55,000	20,921	88,663	-12,742	98,000
60-166-387-89105 CAPITAL SALARIES	9,032	000'6	32	12,382	-3,350	18,481	20,000	-1,519	16,325	2,156	29,000
60-166-387-89110 CAPITAL SOCIAL SEC.	260	558	2	768	-208	1,146	1,240	-94	1,012	134	3,658
60-166-387-89115 CAPITAL MEDICARE	131	131	0	180	-49	268	290	-22	237	31	856
60-166-387-89120 CAPITAL IMRF	0	1,089	-1,089	0	0	0	2,420	-2,420	0	0	7,139
CAPITAL	71,598	91,078	-19,479	66,240	5,358	151,052	182,100	-31,048	185,225	-34,173	336,803
CHEM/FERTILIZER											
60-166-387-61240 CHEMICALS/SEED/FERTILIZER	10,649	12,000	-1,351	11,630	-980	20,893	15,000	5,893	24,171	-3,278	70,000
CHEM/FERTILIZER	10,649	12,000	-1,351	11,630	086-	20,893	15,000	5,893	24,171	-3,278	70,000
COGS 60-166-386-63140 COGS-FOOD SUPPLIES	0	0	0	0	0	185	37	148	132	53	83
60-166-389-63105 COGS-GOLF BALLS	1,726	1,593	134	1,128	599	3,203	2,233	970	1,809	1,394	11,700
60-166-389-63120 COGS-CLOTHING	478	650	-172	714	-236	884	1,089	-205	1,269	-385	4,501
60-166-389-63135 COGS-MERCHANDISE	2,009	2,145	-136	1,683	326	3,417	3,055	362	3,299	119	14,333
SDOO	4,213	4,388	-175	3,525	688	7,688	6,414	1,275	6,508	1,180	30,627
6/7/2012				List						<del>-</del>	

activity		May 2012 P	Period Activity	χ.			<b>&gt;</b>	ear-To-Date	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
COMMUNICATIONS 60-166-385-52205 TELECOM/INTERNET SERV.	1,321	1,000	321	1,526	-205	2,516	2,950	-435	3,227	-711	11,675
COMMUNICATIONS	1,321	1,000	321	1,526	-205	2,516	2,950	-435	3,227	-711	11,675
CREDIT CARD FEES 60-166-388-52195 CREDIT CARD FEES	3,870	3,000	870	2,384	1,486	6,960	5,250	1,710	3,248	3,712	25,115
CREDIT CARD FEES	3,870	3,000	870	2,384	1,486	6,960	5,250	1,710	3,248	3,712	25,115
DEPRECIATION 60-166-385-95105 DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
DEPRECIATION	0	0	0	0	0	0	0	0	0	0	52,000
EQUIPMENT R&M 60-466-387-54180 GENERAL FOLIPMENT R/M	2 010	1 000	1 010	884	1 126	3 658	3 000	658	992 6	892	20.000
	110	350	-240	0	110	426	350	76	678	-252	3,500
EQUIPMENT R&M	2,120	1,350	770	884	1,236	4,083	3,350	733	3,443	640	23,500
GASOLINE 60-166-387-61185 GASOLINE-OIL-GREASE	4,518	2,300	2,218	0	4,518	4,721	2,300	2,421	552	4,169	16,100
GASOLINE	4,518	2,300	2,218	0	4,518	4,721	2,300	2,421	552	4,169	16,100
l							:		,		
60-166-386-42210 SALARIES - TEMPORARY	1,200	4,493	-3,293	0 0	1,200	3,415	10,713	-7,297	0 0	3,415	46,897
	17	71	-54	0	17	50	181	-132	0	50	644
60-166-386-46125 ILL MUNI. RET. FUND	0	544	-544	0	0	268	1,296	-1,028	0	268	5,675
60-166-386-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	200	-200	200	-200	400
60-166-386-52290 MISC CONTRACTUAL	3,895	200	3,395	391	3,505	4,606	869	3,908	1,242	3,363	2,173
60-166-386-61155 SUPPLIES	99	0	99	0	99	99	0	99	0	99	0
60-166-386-61180 SHOP SUPPLIES	0	0	0	0	0	0	1,000	-1,000	0	0	1,000
60-166-386-62115 MISC COMPUTER SOFTWARE	80	70	10	0	80	260	210	20	0	260	840
60-166-386-64105 UNIFORMS/WORK CLOTHING	43	0	43	0	43	108	0	108	0	108	0
GOLF ACADEMY	5,376	5,956	-580	391	4,986	8,984	14,962	-5,978	1,442	7,542	60,536

activity		May 2012	May 2012 Period Activity	ty.			<b>\</b>	ear-To-Date	Year-To-Date Activity (FY 2013)	113)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
INTEREST EXPENSE 60-166-385-72120 BOOKED INT ON ADVANCE	0	0	0	0	0	0	0	0	0	0	16,000
INTEREST EXPENSE	0	0	0	0	0	0	0	0	0	0	16,000
LIABILITY INSURANCE 60-166-385-56105 PUBLIC LIABILITY INSUR.	1,482	1,482	0-	1,529	-47	4,447	4,447	Q	4,588	-141	17.788
60-166-385-56110 INSURANCE DEDUCTIBLES	0	0	0	0	0	0	0	0	0	0	1,000
LIABILITY INSURANCE	1,482	1,482	0-	1,529	-47	4,447	4,447	P	4,588	-141	18,788
MAINTENANCE SUPPLIES 60-166-387-61155 SUPPLIES	66	c	6	C	6	736	c	736	c	736	C
	0	200	-500	0	0	651	200	151	0	651	3,000
60-166-387-61235 SAND/TOP DRESSING	0	1,500	-1,500	0	0	1,668	1,500	168	0	1,668	4,500
60-166-387-61245 MAINTENANCE SUPPLIES	645	1,500	-855	890	-245	2,513	4,200	-1,687	3,599	-1,086	12,000
60-166-387-62135 SAFETY EQUIPMENT	82	0	82	164	-82	517	200	17	537	-20	1,000
60-166-387-64105 UNIFORMS/WORK CLOTHING	468	289	-219	703	-235	1,188	1,874	989-	1,563	-376	5,432
60-166-387-65105 TOOL PURCHASE/REPAIR	0	700	-700	0	0	0	1,350	-1,350	9	မှ	2,000
MAINTENANCE SUPPLIES	1,295	4,887	-3,592	1,757	-462	7,273	9,924	-2,652	5,705	1,568	27,932
MANAGEMENT FEE 60-166-385-53180 VOG MANAGEMENT SERVICES	3,333	3,333	0	5,055	-1,722	10,000	10,000	0	15,165	-5,165	40,000
MANAGEMENT FEE	3,333	3,333	0	5,055	-1,722	10,000	10,000	0	15,165	-5,165	40,000
MARKETING											
60-166-385-52215 MARKETING/ADVERTISING	2,013	5,100	-3,087	1,209	804	8,019	11,600	-3,581	2,098	5,921	25,600
MARKETING	2,013	5,100	-3,087	1,209	804	8,019	11,600	-3,581	2,098	5,921	25,600
OTHER											
60-166-385-52120 COMPUTER SOFTWARE MAINT	0	0	0	0	0	95	1,800	-1,705	0	95	1,800
60-166-385-52125 BANKING FEES	104	92	12	91	13	307	288	19	288	20	1,275
60-166-385-52200 POSTAGE	28	25	က	29	-32	69	125	-56	100	-30	445
60-166-385-53115 AUDITING SERVICES	0	0	0	0	0	0	0	0	0	0	940
60-166-385-54125 LEGAL COUNSEL - OTHER	0	200	-200	0	0	0	006	006-	0	0	2,000
60-166-385-55105 MEMBERSHIPS/DUES	675	0	675	0	675	675	0	675	0	675	1,380
60-166-385-55110 IN SERVICE TRAINING	0	150	-150	0	0	0	150	-150	0	0	1,500
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activity		May 2012	May 2012 Period Activity	>-	•		>	ear-To-Date	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct_title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-385-61165 SUNDRY	725	0	725	1,395	-670	3,249	125	3,124	2.565	684	475
60-166-385-62105 MISC COMPUTER EQUIPMENT	0	0	0	0	0	0	550	-550	349	-349	550
60-166-385-93125 MISCELLANEOUS REFUNDS	0	0	0	0	0	0	0	0	0	0	300
60-166-387-51105 BUILDING MAINTENANCE	953	1,000	-47	511	442	1,078	3,000	-1,922	069	388	4,738
60-166-387-52110 LEASE OF EQUIPMENT	0	0	0	0	0	0	0	0	0	0	800
60-166-387-52160 CLEANING SERVICE	009	620	-20	1,200	009-	1,500	1,240	260	1,200	300	5,610
60-166-387-52180 FORESTRY AND LANDSCAPING	1,330	0	1,330	0	1,330	1,330	0	1,330	0	1,330	3,000
60-166-387-52185 ANIMAL CONTROL	1,228	2,000	-772	0	1,228	3,911	4,315	-404	3,828	83	9,456
60-166-387-52290 MISC CONTRACTUAL	0	150	-150	0	0	0	300	-300	0	0	850
60-166-387-55105 MEMBERSHIPS/DUES	0	0	0	0	0	0	340	-340	0	0	610
60-166-387-55110 IN SERVICE TRAINING	308	80	228	0	308	266	80	486	308	258	3,240
60-166-388-55105 MEMBERSHIPS/DUES	0	0	0	675	-675	0	0	0	675	-675	0
60-166-388-61145 SCORE CARDS	237	0	237	0	237	237	0	237	0	237	1,500
60-166-388-61155 SUPPLIES	229	246	-16	268	-338	774	948	-174	936	-162	2,366
60-166-389-52150 CDGA SERVICES	0	0	0	0	0	0	300	-300	0	0	2,300
60-166-389-64105 UNIFORMS/WORK CLOTHING	0	0	0	0	0	920	006	20	879	41	1,800
OTHER	6,417	4,563	1,854	4,500	1,917	14,710	15,361	-651	11,817	2,893	46,935
POWER CART LEASE											
60-166-388-74010 LEASE PAYMENT	3,678	3,678	0-	0	3,678	3,678	7,356	-3,678	3,678	0	22,068
POWER CART LEASE	3,678	3,678	0-	0	3,678	3,678	7,356	-3,678	3,678	0	22,068
RANGE											
60-166-388-61160 MISC. RANGE SUPPLIES	16	0	16	0	16	4,333	0	4,333	0	4,333	200
60-166-388-61250 RANGE BALLS	0	3,300	-3,300	0	0	0	3,300	-3,300	3,358	-3,358	3,300
RANGE	16	3,300	-3,284	0	16	4,333	3,300	1,033	3,358	975	3,500
SHOP PAYROLL											
60-166-385-42110 SALARIES - REGULAR	9,948	908'6	142	6,807	141	29,984	29,418	566	29,532	452	117,672
60-166-385-42610 EMPLOYEE BENEFITS	1,853	1,848	5	1,859	φ	5,309	5,294	15	5,326	-16	20,802
60-166-385-46115 SOCIAL SECURITY ADMIN.	611	809	က	604	∞	1,842	1,824	18	1,818	24	7,261
	143	143	0	141	2	431	428	2	425	9	1,713
	1,128	1,187	-59	892	136	3,401	3,561	-160	2,989	412	14,244
60-166-388-42110 SALARIES - REGULAR	7,057	7,015	45	6,751	307	21,050	21,045	5	20,308	742	84,180

List 6/7/2012

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activity		May 2012	May 2012 Period Activity	ty			>	ear-To-Date	Year-To-Date Activity (FY 2013)	13)	
sub_1 sub1_title key acct title	This Period Actual	This Period Budget	\$ of Period Budget	This Period Last Year	\$ of Period Last Year	YTD Actual	YTD Budget	\$ of YTD Budget	YTD Last Year	\$ of Last Year	Annual Budget
60-166-388-42120 SALARIES - RHS PAY	1,108	0	1,108	0	1,108	1,108	0	1,108	0	1,108	0
60-166-388-42210 SALARIES - TEMPORARY	6,799	9,837	-38	5,583	4,216	16,667	17,472	-805	7,281	986,6	77,179
60-166-388-42610 EMPLOYEE BENEFITS	3,153	3,146	7	2,247	906	9,459	9,438	21	6,049	3,410	37,753
60-166-388-46115 SOCIAL SECURITY ADMIN.	1,017	1,045	-28	743	273	2,253	2,388	-135	1,647	209	10,004
60-166-388-46120 MEDICARE ONLY CONTRIB.	238	244	7-	174	64	527	558	-31	385	142	2,283
60-166-388-46125 ILL MUNI. RET. FUND	948	849	66	069	258	2,649	2,546	102	2,158	491	10,186
SHOP PAYROLL	37,003	35,728	1,275	29,591	7,412	94,681	93,974	707	77,918	16,763	383,278
UTILITIES										The state of the s	
60-166-387-52270 ELECTRICAL - LIGHT/AC	2,165	2,400	-235	2,430	-264	4,877	6,600	-1,723	7,410	-2,534	37,800
60-166-387-52275 NATURAL GAS	0	588	-588	0	0	470	3,188	-2,719	1,107	-638	16,486
UTILITIES	2,165	2,988	-823	2,430	-264	5,347	9,788	-4,442	8,518	-3,171	54,286
WATER-SEWER-GARBAGE		THE PERSON NAMED AND ADDRESS OF THE PERSON NAMED AND ADDRESS O									
60-166-387-52255 WATER AND SEWER SERVICE	0	0	0	0	0	0	8,000	-8,000	0	0	52,000
60-166-387-52260 GARBAGE SERVICE	0	180	-180	0	0	0	180	-180	0	0	1,080
WATER-SEWER-GARBAGE	0	180	-180	0	0	0	8,180	-8,180	0	0	53,080

Balance Sheet Detail
Deferred Revenue
Cash Balance
Due to VOG Report

## **Deferred Revenue**

### Glencoe Golf Club

Acct No	Description	Balance
60-166-600-24105 F	60-166-600-24105 RAIN CHECKS OUTSTANDING	5,105.00
60-166-600-24110	60-166-600-24110 GIFT CERTS OUTSTANDING	6,810.81
60-166-600-24145 L	60-166-600-24145 DEF REV-RESERVED STARTING TIME	131,551.92
60-166-600-24155 L	60-166-600-24155 DEF REV-CDGA REVENUE	80.00
60-166-600-24175 L	60-166-600-24175 DEF REV GOLF ACADEMY	10,976.50
	Total Def. Rev.	154,524.23

### **Cash Report**

### Glencoe Golf Club

Balance		558,790.59	204,171.59	598.00	763,560.18
Description	<b>Balance Sheet</b>	1 CASH - NSCB	0 IMET	0 PETTY CASH	Total
Acct No		60-166-600-11111 CASH - NSCB	60-166-600-11190 IMET	60-166-600-11210 PETTY CASH	

### Due To VOG Report Glencoe Golf Club

Balance	390,904.99	219,215.06	960,006.11	1,570,126.16
Acct No Description	60-166-600-22190 GOLF MGMT FEE PAYABLE	60-166-600-25105 INT PAYABLE ON ADVANCE	60-166-600-25115 DUE TO GENERAL FUND	Total

Friends of the Glencoe Golf Club

Monthly Report Cash Balance

## Cash Report - Friends

### **Glencoe Golf Club**

Balance		7,163.15	7,163.15
Description	<b>Balance Sheet</b>	1 CASH - NSCB	
Acct No		65-170-395-11111 CASH - NSCB	

Monthly Report - Friends Glencoe Golf Club

Acct No.	Description	FY Mo.	FY Mo. Bud.	PY Mo.	FY YTD	FY YTD Bud.	PY YTD	FY Bud.
	Operating Revenue							
65- 170- 395- 32935	FRIENDS MEMBERSHIPS	0.00	0.00	0.00	0.00	00.0	500.00	0.00
	Total Other Revenue	0.00	0.00	0.00	0.00	0.00	500.00	0.00
	Total Operating Revenue	0.00	0.00	00.00	00.00	00.00	500.00	00.00
א ה	Operating Expenses							
170- 395- 52215	MARKETING/ADVERTISING	0.00	0.00	0.00	00'0	0.00	216.02	00'0
0.1.2.2.0	Total Service Fees	0.00	00'0	00.00	00.00	0.00	216.02	00.00
	Total Professional Services	0.00	0.00	00.00	00.00	00.00	00.00	00.00
	Total Event Expense	00.00	0.00	00.00	00.00	0.00	00.00	00.0
	= Total Service Expense	0.00	0.00	00.00	0.00	00'0	216.02	00.00
	Total Supplies	00.00	0.00	0.00	00.00	0.00	0.00	0.00

0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
00.00	00.00	216.02	283.98	4.65	4.65	0.00	4.65	288.63	00.00
0.00	0.00	0.00	0.00	0.00	0.00	00'0	0.00	0.00	00.00
0.00	0.00	0.00	0.00	4. 44.	4.44	0.00	4.44	4.44	00.00
0.00	0.00	0.00	0.00	1.53	1.53	0.00	1.53	1.53	0.00
0.00	00.00	00.00	00.0	0.00	0.00	0.00	0.00	00.0	00.0
00.00	00.00	0.00	0.00	1.77	1.77	0.00	1.77	1.77	00.00
Total Equipment	Total Commodities	Total Operating Expense	Operating Excess (Deficit)	65- 170- INTEREST ON 395- INVESTMENTS 32805	Total Nonoperating Revenue	Total Interest Expense	Total Nonoperating Activity	Total Excess (Deficit)	Total Capital